



Action

NEWS

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2010 Critical Issues Summit to be held in New Orleans

Louisiana AGC will be co-hosting the 2010 Critical Issues Summit along with the American Institute of Architects of Louisiana, the American Council of Engineering Companies of Louisiana and the U.S. Green Building Council of Louisiana. The Summit will be held January 14 - 15, 2010 at the New Orleans Marriott at the Convention Center. Member price is \$175. Sponsorship opportunities start at \$500. Register online at www.lagc.org/summit.



Thursday, January 14

- 11:00AM - 12:00PM **Registration**
- 12:00PM - 2:00PM **Luncheon**
US Senator, David Vitter
- 2:00PM - 3:30PM **General Session**
Sherril LeBas, DOTD Deputy Secretary
Colonel Alvin B. Lee, US Army Corps of Engineers
Norbert Crabtree, Horne LLP
- 3:30PM - 5:00PM **Breakout Sessions**
1 LEED 2 Legal Advice
- 5:00PM - 7:00PM **Cocktail Reception**

Friday, January 15

- 7:30AM - 8:00AM **Continental Breakfast**
- 8:00AM - 9:00AM **Streamlining Government**
Senator Jack Donahue
- 9:00AM - 10:00AM **Industry Economics**
Ken Simonson, Chief Economist AGC of America
- 10:00AM - 11:30AM **General Session**
Garrett Graves, Director of Coastal Activities
Butch Browning, State Fire Marshal
Dr. William Ankner, DOTD Secretary

SAVE THE DATE

What?
LAGC 2010 SUMMER CONFERENCE

When?
JULY 7-11

Where?
Hilton Sandestin Beach Golf Resort & Spa

Louisiana AGC Co-Sponsors BIM Conference

Louisiana AGC, McGraw-Hill Construction Dodge and AIA of Louisiana cosponsored a Building Information Modeling (BIM) conference, held October 19, 2009 at the Hilton New Orleans Airport. Over 74 contractors, engineers, and architects were in attendance. Building Information Modeling (BIM) is a new way of creating buildings and civil projects that is experiencing wide adoption throughout

the design and construction community. Conference speakers included Stephen Jones, Senior Director of Business Development, McGraw-Hill Construction; Gerald D. "Jerry" Hebert, President/Managing Principal, Grace and Hebert Architects, Baton Rouge; and Johann L. Palacios, Division Manager, Woodward Engineering Group, a division of Woodward Design+Build, New Orleans.

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PRESIDENT'S MESSAGE

by Bruce Hix

One of the fundamental services of Louisiana AGC is to provide its members with an influential presence in the state legislature. This is an extremely important service, and a program that we need to support because the laws and regulations and the funding that is committed there directly affects the business of Louisiana contractors. Our goal is to truly be the "voice of the construction industry" at the Capitol in Baton Rouge.

PAC Contributions Support Political Interests

The LAGC fulfills this goal by working through the Legislative Council, made up of members of the Association. It is the Council's responsibility to promote and select for introduction, desirable legislation and to oppose harmful or unnecessary regulations. To penetrate the layers of the legislative process, LAGC employs the services of Mr. Derrell Cohoon, of Capitol Partners as a principal political consultant. As former Chief Executive Officer of the LAGC, Derrell is uniquely familiar with the concerns of the Louisiana construction industry. Derrell is widely known and a well respected lobbyist at the Capitol, and we are lucky to have him as our advocate.

The annual dues paid by members allow such services as legislative to exist but in order for it to thrive and meet the needs of our industry, we need additional political funding. The Louisiana AGC PAC has been formed to receive and disburse funds to back legislators who support our political interests. With PAC contributions provided by members, the political power

of the Legislative Council is greatly enhanced and the influence of our lobbyist is strengthened. Your generous contribution to the LAGC PAC will give the Association a louder voice and make a bigger difference in the outcome of elections and state legislation.

In 2010, members will be encouraged once again to contribute to the PAC. We have taken an additional step this year to highlight the need and to make it easy to participate. Early in 2010, each member will receive a *voluntary* LAGC PAC dues schedule. Members will be asked to volunteer a monetary contribution based on the volume of work done in Louisiana in the previous year. This will help us to build up a fund commensurate with our need, and boost the political influence of the LAGC.

The goal of the LAGC PAC is to raise \$250,000 for a four-year election cycle, and I encourage each member to participate.



CHIEF EXECUTIVE OFFICER'S MESSAGE

by Ken Naquin

What does LAGC do? That's a question we get very often.

When I began with AGC back in 1979, I'd go home at night and the kids would ask, "Dad, what do you do, What did you do today? What is AGC and what does it do?"

Well... I would say, we meet with contractors. "So, you're a contractor?" No... AGC meets with the Highway Department or Facility Planning or Natural Resources. "So, you work for the state?"

What Exactly Does LAGC Do?

Er... no again. AGC is a contractor's association, which helps the construction industry with regulatory agencies, passes laws that benefit the industry, offers training and education programs, and helps create markets for construction. "What?"

What exactly does LAGC do? The bottom line is that LAGC tries to make contractors' lives a little easier each and every day. Recently we received a call for assistance from a new member with an issue. The issue involved a public project bidding which had some general condition requirements not allowed by law. Could LAGC call the designer and/or owner? His question, "Is this something that LAGC will do?" Simple answer... YES! We did and we were successful in getting the project pulled while the designer made the necessary changes. I will tell you, we are not always successful in such requests, and timing is usually the deciding factor of the owner. The more lead time that we are given, the better are our chances of success.

But, we always make that call.

Just last week I visited a member who felt LAGC was too highway oriented. This was right after a previous visit with another who felt LAGC was catering too much to builders. LAGC addresses all occupational divisions equally and without prejudice. When I asked the two members what issues were not being addressed by LAGC, they both responded with issues that were unknown to the staff. LAGC staff can not address industry issues if we are not informed of them. I can not remember any issue, any request, that has come before the Association, that we did not tackle. Maybe not 100% successful, but always taken on and never ignored.

In our visits with members, we often encounter the comment that LAGC addresses only problems of the larger firms. Funny that we get the same concern from the larger firms. They say, "you're spending too much time on issues that affect only the smaller contractor." I can tell you without hesitation that when

See What does LAGC do?, page 3

Louisiana AGC Congratulates Boh Brothers Construction Co., LLC on its 100th Anniversary!

Boh Bros. was founded in 1909, by Arthur Boh, as a small residential construction company. With the help of his brother Henry, the Boh brothers expanded their services to include heavy and civil construction. Driven by the leadership of the Bohs, the company has evolved into a stable, growing enterprise employing over 1500 people. Today, Boh Bros. continues under the management of the Boh family, Robert H. Boh and his sons, Robert S. Boh and Stephen H. Boh.

Baton Rouge District Sells Plan Copies

Plans can be copied from the plans on file for any project in the MHC Dodge Electronic Plan Room. This includes all state projects (DOTD, Facility Planning, Coastal Restoration), as well as local and statewide projects. Plans may be shipped anywhere for a fee.

Contact **Andrea Motichek** for pricing.

andream@lagc.org
225-344-0432

WHAT DOES LAGC DO?

Continued from page 2

a member calls with a problem, we do not look to how much dues they pay. Whether a member is a minimum dues payer, a max dues payer or an Associate member, all are treated the same. In addressing industry concerns with a public agency or a design professional, they never ask how big the members we are calling for. As standard policy, the area managers nor myself, never inform an agency or design professional for whom we are calling. Names are never mentioned.

With over 800 construction-related firms and members of LAGC, the requests, issues and the concerns of the industry are as far reaching and diverse as our membership.

Now when my children ask about work, they are of the nature... "How are things at LAGC? How are the members doing? How did the last election affect LAGC?" Although we may discuss specifics, the bottom line remains today the same as it did in 1979, LAGC attempts to make a contractor's life a little easier each and every day.

South Central Construction Announces Louisiana's "Best of 2009" Winners Congratulations LAGC Members!

Judges Award - Design

Grand Opera House of the South
Restoration, Crowley
Contractor: E.L. Habetz Builders, Inc.,
Crowley

Best Industrial Project

Marathon Garyville Major Expansion
Sitework and Civil, Garyville
James Construction Group, Baton Rouge

Best Renovation (TIE)

Bywater Art Lofts, New Orleans
Woodward Design+Build, New Orleans

Best Small Project (TIE)

Jefferson Parish School Board Employees'
Credit Union, Metairie
MAPP Construction LLC, Baton Rouge

Best Small Project (TIE)

St. Elizabeth / Mary Bird Perkins Cancer
Center, Gonzales
MAPP Construction LLC, Baton Rouge

Best Sports / Recreation Project

LSU New Alex Box Stadium, Baton Rouge
Buquet & LeBlanc, Baton Rouge

Best Transportation Project

I-10 Twin Spans over Lake Pontchartrain
Acrow Bridge Maintenance, Slidell/N.O.
Boh Bros. Construction Co., New Orleans

Award of Excellence - Industrial

Weatherford Manufacturing Facility, Houma
Woodward Design+Build, New Orleans

Award of Excellence - Office

Willis Knighton Pierremont - Medical Arts
Building, Shreveport
McInnis Bros. Construction Inc., Minden

Award of Excellence - Transportation

Reconstruction of Tidewater Road, Venice
Barriere Construction, New Orleans

Award of Merit - Architecture

Bywater Art Lofts, New Orleans
Woodward Design+Build, New Orleans

Award of Merit - Education

Additions and Renovations to Minden High
School, Minden
McInnis Bros. Construction Inc., Minden

Award of Merit - Office

Shell Chemical LP Facility Siting Program
Administration Building, Geismar
MAPP Construction LLC, Baton Rouge

Award of Merit - Transportation

Interstate 10 Widening/Reconstruction from
Lake Charles to US 165, Lake Charles
Gilchrist Construction Co. LLC, Alexandria

Award of Merit - Military & Architecture

LAARNG Field Maintenance Shop #12 (FMS
12), Slidell
Contractor: Lincoln Builders, Inc., Ruston

Award of Merit - Architecture

Perkins Road Medical Plaza, Pediatric
Expansion, Baton Rouge
Contractor: Milton J. Womack, Inc., Baton
Rouge

Award of Merit - Architecture

Our Mother of Perpetual Help Chapel, Saint
Scholastica Academy, Covington
Contractor: Core Construction LLC, Metairie

The winners were recognized at an awards luncheon in December 3, 2009 at Boudreaux's in Baton Rouge. The annual competition recognizes construction and design excellence across Louisiana.

Around the State . . .

Alexandria District Meeting

The Alexandria District welcomed State Representative Chris Roy of Alexandria as its guest speaker at the last district meeting. Representative Roy discussed this year's legislative session, which was dominated by "budget" talk. He also spoke regarding the Commerce Committee's dealings with building codes.

Northwest District Meeting

State Senator B. L. "Buddy" Shaw of Shreveport served as guest speaker for the Northwest district meeting. Discussions on the Senate Transportation Committee's work, which Senator Shaw is a member of, was of much interest to the AGC membership in attendance. He spoke about the commissions that are looking at streamlining government in the state.

Monroe District Meeting

State Representative Hollis Downs was the guest speaker at the Monroe district's last meeting. Representative Downs fielded numerous questions regarding the state's capital outlay, construction funding, and the Tucker Commission, which is reviewing the state's higher education system. Rep. Downs went into great detail regarding the Transportation Funding Commission, which he proposed. That commission is looking for other options to help fund highway construction.

New Orleans District Meeting

On October 8, 2009 the New Orleans district held its quarterly meeting where Joseph Becker, General Superintendent of the Sewerage and Water Board of New Orleans served as guest speaker. Becker provided a great deal of information on proposed contracts for the Sewerage and Water Board and identified the Board's funding sources.

Monroe Scholarships Awarded



ULM School of Construction Management
AGC scholarship recipients (2009-2010)



Lindsey Eickman (2009-10 Thurman
Potts/AGC Scholarship winner with
Thurman Potts)

It has become a tradition at the Monroe district's meeting in September that the recipients of the AGC scholarships for that academic year are announced. Nine ULM School of Construction Management students were recognized, including this year's Thurman Potts / AGC Scholar. The Potts / AGC is the largest scholarship awarded at ULM's construction program, and is funded by the Monroe District's annual golf tournament. Recipients for the 2009 - 2010 school year are:

Thurman Potts / AGC:	Lindsey Eickman
A. C. Breckenridge Memorial:	William C. Battaglia
Bill Gilbert Memorial:	Andrew N. Barber
John E. Baugh Memorial:	Larry Nguyen
J. Hilton Heard Memorial:	Kendrick S. Campbell
Hollis Graham Memorial:	Andrew Austin Ratcliff
Don A. Baxter Memorial:	Tyler S. Gahagan
Fred C. Culpepper Memorial:	Matthew W. Korrodi
Rannie Terral Memorial:	Jeremy Lance Gray

Traffic Control Class Held

A Traffic Control Supervisor certification class was held on December 4 - 5 at the AGC's Monroe district office. Eighteen attendees from nine construction and engineering firms participated in the class. Glen Eggers served as instructor for the course. Congratulations to all eighteen participants for passing!

Upcoming N.O. District Meeting

The New Orleans District will hold its quarterly district meeting on February 25, 2010, where associate member Peter J. Wanek will conduct a Contracting Law Seminar to discuss Line Rights, Compensation, Workmen's Compensation Issues and other legal matters. Location will be announced at a later date.

Mayor Forum - N.O.

The LAGC in conjunction with the GNOCTF (Greater New Orleans Construction Task Force) is hosting a Mayoral Forum with the mayor candidates for the City of New Orleans on Thursday, January 21, 2010. Location will be announced at a later date.

Alexandria Scholarships Awarded



(L to R) - Cody Stevens, Colton Carpenter, Roy Linzay (not pictured, Morgan Dyer)

Four AGC scholarships are presented each year at the start of the Alexandria district's golf tournament. These scholarships are awarded to construction or engineering students from the central Louisiana area. This year's recipients are as follows:

M. D. Descant Memorial Scholarship (presented by Dwight & Don Pat Descant)

Roy Frank Linzay III - Roy is a construction management student at ULM, and his hometown is Cheneyville.

Max M. Merrick, Sr. Memorial Scholarship (presented by Max Merrick, Jr.)

Colton Clay Carpenter - Colton is a student at Louisiana Tech, majoring in construction engineering technology. He is a resident of Winnfield.

J. E. Ratcliff Memorial Scholarship (presented by Robert Ratcliff)

Cody Calvin Stevens - Cody is from Alexandria and is a student at ULM School of Construction Management.

Charles R. Westerchil, Sr. Memorial Scholarship (presented by Chuck Westerchil)

Morgan LeeAnn Dyer - Morgan is the only repeat recipient among this year's scholarship winners. She is a civil engineering major at Louisiana Tech, and her hometown is Pineville.

Alexandria District Annual Golf Tournament Held

The Alexandria District's annual golf tournament was held on Friday, September 18, 2009 at Oakwing Golf Club. This year's event was a sellout! Proceeds from the tournament fund four scholarships for area students majoring in construction or engineering programs in the state.

Overall winners of the Championship Flight was the Tops N Cabinetry team of Michael Brocato, Raegan Lamaire and Bart Vanderhoeven. Second place honors was John Bell, David Meyer and Danny Lashley representing Progressive Construction. The third place team from Miguez-DeLoach Company was Kelvin DeLoach, Collin DeLoach and Jack Brane.

First place in the First Flight was the T. L. Construction team, consisting of Tracy Breithaupt, Lee Breithaupt and Ken Nichols. Placing second was Louisiana Machinery's Chris Snow, Russ Osborn and Danny Clear. And the third place team with Simpson Security was Luke Burch, Philip Serio, and John Langston. Taking top honors in the Second Flight was the JPS Equipment team of Joe Belk, Nathan Furlow and Chris Vines. Russ Jeansonne, Jennifer Westerchil and Chip Westerchil, with Westerchil Construction took second place. The third place finishers was the Diamond B Construction team of Andy Inman, Stacy Cole and Reldon Owens.

This year the Cenla Contractors Cup was taken home by Progressive Construction. Individual award winners included Longest Drive champ Gentry Mangum (Tarver Land Development), and Closest to the Hole winners Jarred Tarver (Tarver Land Development), Hall Adams (Richwood Construction), Barry Parker (ULM) and James Womack (G. D. Womack Trenching).

Thank you to all of our sponsors who helped make our tournament a huge success. Thanks to Diamond B for lunch and Louisiana Machinery for dinner; TXI and Labor Finders for beverages throughout the day; Rinker Materials and JPS Equipment for supplying golf balls. Also, a special thanks to Heck Industries and Despino Tires for sponsoring the nice golf shirts for each golfer. Last but not least, thank you to our golf committee who worked very hard to make this year's tournament a sell out.



TXI Team: (L to R) Robert Fuller, Roger Nelson, Craig Newton



Miguez DeLoach Team: (L to R) Kelvin DeLoach, Jack Brane, Collin DeLoach



Westerchil Construction Team: (L to R) Chip Westerchil, Jennifer Westerchil, Russ Jeansonne



(L to R) - Gary Starnes (CMC), Dean Hughes (CMC), Max Merrick (Merrick Construction)



**Have company news
you'd like to share?**

We want to hear it!

Email Kristy Smith at kristys@lagc.org and your news may be featured in the next issue of *Action News*.



**Need More
Space?**

Louisiana AGC has meeting space available exclusively for members in three locations.

**Baton Rouge AGC Office
225-344-0432**

Classroom - Accommodates 60
Board Room - Accommodates 20
Library - Accommodates 6

**Lafayette AGC Office
337-232-1501**

Classroom - Accommodates 30
Board Room - Accommodates 14

**Monroe AGC Office
318-387-1982**

Classroom - Accommodates 35

Please note that rooms are based on availability and must be reserved in advance by calling.

Associate Member Highlight

Fire Alarm Systems

Lafayette	Electronic Protection Systems, LLC	(337) 232-2487
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Fire Protection & Security

Alexandria	Brown's Security & Life Safety Systems, Inc.	(318) 443-3658
Alexandria	Gunn Electric Co., Inc.	(318) 442-4428
Alexandria	Simpson Security Systems, Inc.	(318) 443-3391
Baton Rouge	Allied Systems, Inc.	(225) 292-1212
Baton Rouge	Facility Automation, Inc.	(225) 923-1073
Baton Rouge	Louisiana Fire Extinguisher, Inc.	(225) 924-2421
Lafayette	A D T Security Services, Inc.	(337) 572-0147
Lafayette	Accel Protection & Technologies	(337) 289-9113
Lafayette	Architectural Specialties, Inc.	(337) 235-1518
Lafayette	Custom Automatic Sprinkler Co., Inc.	(337) 235-7370
Lafayette	Electronic Protection Systems, LLC	(337) 232-2487
Lafayette	Fire & Safety Specialists, Inc.	(337) 993-9377
Lafayette	Louisiana Special Systems, Inc.	(337) 942-5522
Lake Charles	Bayou Fire Protection	(337) 478-3217
Lake Charles	Firetrol Protection Systems, Inc.	(337) 625-3135
Lake Charles	Seven-O-Electric, Inc.	(337) 474-8181
Lake Charles	Sylvan Special Systems, Inc.	(337) 436-6880
Monroe	CenturyTel, Inc.	(318) 388-0110
Monroe	Delta Fire Protection Systems, Inc.	(318) 325-7522
Monroe	DiversiFIRE, Inc.	(318) 397-9800
Monroe	Fire Pro, Inc.	(318) 388-2345
Monroe	Moore Fire Extinguisher Service, Inc.	(318) 323-8039
Monroe	Norred Fire Systems, LLC	(318) 387-1134
Monroe	Rexel, Inc.	(318) 325-9696
Monroe	Thorn's Communications, Inc.	(318) 343-9489
Monroe	VFP Fire Systems	(318) 345-7134
New Orleans	AAR Electronics, Inc.	(985) 876-4096
New Orleans	American Sprinkler Company, Inc.	(504) 837-0572
New Orleans	Nelson-South, Inc.	(504) 254-0809
New Orleans	Precision PSI, Inc.	(504) 469-8481
Northwest	Fire Sprinkler Services, LLC	(318) 752-3104

Fire Sprinkler Systems

Lafayette	Excel Fire Protection Systems, Ltd	(337) 886-1558
New Orleans	American Sprinkler Company, Inc.	(504) 837-0572
Northwest	Fire Sprinkler Services, LLC	(318) 752-3104

Fireproofing

Lake Charles	Alfred Miller Contracting Company	(337) 477-4681
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Firestopping

Monroe	Certified Firestop of Louisiana, LLC	(318) 665-2060
New Orleans	Nelson-South, Inc.	(504) 254-0809

LAGC members can save their company money through the partnership LAGC has established. By just being a member of LAGC, **YOU** can **SAVE \$\$\$**



ENTERPRISE FLEET MANAGEMENT*

LAGC members can save money by using Enterprise Fleet Management. For saving on fleet services contact the Enterprise Fleet Management nearest you.

Contact: Enterprise Fleet Management, Matt Griffin
504-779-3318



GENERAL MOTORS

\$500 - \$2,000 additional discount per vehicle purchased by and for a LAGC member.

Contact: AGC of America, Greg Mihelic 703-837-5330 or nearest General Motors dealer



VERIZON*

LAGC Members receive 22% off monthly service, \$100.00 switcher credits, \$20.00 unlimited email for Blackberry, and many FREE devices for their business wireless accounts.

Contact: Kerri Millet 225-436-6230

BOOKSTORE

AGC of America Bookstore *

LAGC members are encouraged to purchase AGC of America products directly from the LAGC website. A portion of your proceeds will go to LAGC. Look for the above icon on www.lagc.org.



* Revenue Sharing Programs with Louisiana AGC

Louisiana Associated General Contractors
666 North Street, Baton Rouge, LA 70802
225-344-0432, www.lagc.org



AMERICAN EXPRESS*

LAGC members switching to a corporate card can receive benefits and utilize the card for cash flow.

Contact: David Pearson 504-899-6646; Neil Curtis 337-993-2212; Chris Kiihnil 318-222-2727



MCGRAW-HILL CONSTRUCTION DODGE*

LAGC members receive 1/2 price discounts on Dodge/LAGC electronic plan room and up to 20% discount on other McGraw Hill Construction Dodge services.

Contact: Gene Poche' 225-205-6880



CONSENSUSDOCS*

ConsensusDOCS was designed to increase efficiency in contract negotiations and project execution. ConsensusDOCS includes more than 70 contracts and forms and addresses all project delivery methods. LAGC member discounts.

Contact: Andrea Motichek 225-344-0432

AGC OF AMERICA ONLINE TRAINING

Numerous training programs are now available online for members through LAGC website links. AGC of America website: www.agc.org

LAGC MEMBERSHIP MONEY SAVING PROGRAMS

LAGC/McGraw Hill Construction Dodge Plan Room Locations

Louisiana AGC is proud to have partnered with McGraw-Hill Construction Dodge on their respective paper and electronic plan room activities. The following is a list of paper plan rooms around the state.

Alexandria

3622 Government Street
Alexandria, LA 71302
318-445-1466
318-445-1467 fax

Baton Rouge

666 North Street
Baton Rouge, LA 70802
225-387-5820
225-387-8746 fax

Lafayette

150 Industrial Parkway
Lafayette, LA 70508
337-232-1501
337-232-1502 fax

Lake Charles

120 W. Pujo St., Suite 202
Lake Charles, LA 70601
337-439-9003
337-439-4477 fax

Monroe/Northwest

807 Hudson Lane
Monroe, LA 71201-5520
318-387-1982
318-387-1983 fax

New Orleans

2475 Canal St, Suite 101
New Orleans, LA 70119
504-821-3370
504-821-3464 fax

LAGC Board Officers

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Vice President

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