



Action

NEWS

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Summer/Fall 2009

LAGC Wins Community Service Award

The National Association of State Contractors Licensing Agencies (NASCLA) awarded LAGC the Community Service in Contracting award at its annual conference September 18th in Nashville, TN. Ken Naquin, CEO, accepted the award on behalf of the association.

The project was submitted based on charitable events performed in 2008. The award was established as a way to recognize the positive impact that contractor and associations have on their communities. Thank you to those who have contributed in any way to our statewide projects.



Above: Ken Naquin, LAGC CEO, receives award from NASCLA representative



Above (L to R): Michael McDuff, LA State Licensing Board Director with Ken Naquin

"A Louisiana Road Trip" Fun For All

The 2009 Louisiana AGC Summer Conference was held July 8-12 at the Hilton Sandestin Beach Golf Resort and Spa in Destin, FL. Over 280 LAGC friends and family made the road trip to Destin to participate in fun activities for the whole family.

Educational sessions included panel discussions by the Corps of Engineers, State Fire Marshal, FHWA, and DOTD. A legal issues panel and bonding and insurance panel consisted of LAGC members sharing their insights. Other special guest speakers included AGC of America CEO, Stephen Sandherr; Licensing Board Director, Michael McDuff; and Shaw Group VP, Charlie Hess.

The conference also included social activities for the entire family including the golf, fishing, and volleyball tournaments, sand castle building contest, ladies' lunch cruise, and children and teen activities. A family night party with carnival games, food, and a caricature artist concluded the conference on Saturday night.

Conference Winners

GOLF TOURNAMENT

Closest to the Hole Winners

Mike Bourgeois, Conmaco
Jim Breland, Barriere Construction Co.
Paul Bryant
Steve Treuting, Pontchartrain Materials Corp.

1st Place Winners

Cory Commander
Derek Commander, Command Construction
DJ Thompson, Volute, Inc.
Justin Yard, Gulf Coast Pre-Stress, Inc.

2nd Place Winners

Joseph Ditta, Carlo Ditta, Inc.
Barry Esquivel, Boh Brothers Const. Co., LLC
Cameron Johnson, Boh Brothers Const. Co., LLC
G.J. Schexnayder, Boh Brothers Const. Co., LLC

3rd Place Winners

Devon Overall, Coastal Bridge Co.
Robby Overall
Ryan Thomassie
Dylan Turner

Low Net Teen

Kyle Odinet

Low Net Score

Mark Graham, Lincoln Builders, Inc.

Low Gross Score

Derek Commander, Command Construction

VOLLEYBALL TOURNAMENT

Christian Commander, Ryan Favret, Holly Fouts, Lane Fouts, Dan Holycross, George James, Dax Normand, Trevor Watkins

FISHING TOURNAMENT

Biggest Fish - Adult Female Division

Lana Bullock - 7 lbs Snapper

Biggest Fish - Adult Male Division

Max Williams, Gulf Coast Pre-Stress, Inc. - 25 lbs, 14 oz Cobia

Young Fisher Division

Patrick Quebedeaux: 24 lbs, 10oz Jack Crevalle
Mitchell Quebedeaux: 12 lbs, 5oz Baracuda
Ari Currera: 4 lbs, 9oz King Mackerel & 4 lbs, 1oz Red Snapper

SAND CASTLE BUILDING CONTEST

Most Hilarious: Hileigh Shaw (Trinity Highway Products), Michael Shaw, Barry Lacy (Louisiana DOTD)

Best Architectural Theme: Scott Hines Family, Louisiana AGC

Best Traditional: Haley Hampton & Elizabeth Harris (guests of John Hampton, Louisiana Agencies)

Most Lifelike / Realistic: Stuart Stephenson Family, McGraw-Hill Construction Dodge

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PRESIDENT'S MESSAGE

by Bruce Hix

The numbers are out there. A budget boost of \$310 million from the American Recovery and Reinvestment Act (federal stimulus money) and \$250 million in state surplus funds will enable the Louisiana Department of Transportation and Development (LDOTD) to let approximately \$1 to \$1.2 billion in highway and bridge construction in the 2009 - 2010 fiscal year. The entire state,

On Delaying the Inevitable, Politics, and the Quality of Life. . .

as well as the construction industry, will benefit from these projects. This progress, however, will be severely curtailed in FY 2010-11 when the predicted revenue for construction projects drops back to \$600 million.

The reasons are out there. Money must be spent to maintain and improve Louisiana's highways because they are essential to economic development. The efficient movement of goods and services on state roads and bridges is vital. The livelihoods of local shrimpers, sugar cane growers, and others depend on adequate ground transportation corridors. The recent upgrades to the LA 1 route to Port Fourchon are necessary for the robust and lucrative offshore oil and gas industry and should be extended further northward. Many projects are needed to improve the safety of traveling on our highways. The ongoing widening projects on Interstate Highways 10 and 12 are

designed to relieve congestion, which should result in fewer accidents and, consequently, fewer injuries and deaths. Reduced congestion also correlates to reduced engine idling, which translates to less pollution, fewer gallons of gasoline burned, and more fossil fuel conserved. Well-maintained roads and bridges also help prevent damage to cars and trucks, which means less drain on household budgets for repair costs.

It is clear to me that our quality of life is greatly affected by our transportation system. A better-quality infrastructure system leads to lower gas prices at the pump, lower costs of commercial transportation, and lower prices at the store. It promotes smoother flowing traffic, fewer accidents, and cleaner air. We need a healthy, well-funded State Transportation and Infrastructure Plan to improve the quality of life in Louisiana.

See Quality, page 3



CHIEF EXECUTIVE OFFICER'S MESSAGE

by Ken Naquin

It's all about the market. Not the grocery market, not the wall street market, but the construction market. LAGC predicted that the 2009 construction market would be on solid ground, at least for the first three quarters of the year. And that the forth quarter would see a fighting of construction activity and the first quarter of 2010 would be just okay; but after that?

It's All About The Market

Just looking at the plans in the LAGC/ Dodge plan rooms throughout the state, we see about one third less plans than only a few months ago. Private developments are almost nonexistent. Public works projects are seeing bidders in the double figures. With the general economy down., the citizenry is looking, with a more jaundice eye, toward bond issues, millage and tax increases for capital improvements. Just look at the reaction to the tolls on LA 1. When promoting the project, the issue of tolls was never in question. Now the cry from the citizens is "we can't afford the tolls." In the last two months, we are seeing the second and third bidders challenging the low bidder's bid. DBE issues have arisen in places like Monroe, Shreveport, Baton Rouge and New Orleans, as well as DOTD. Organized labor is surfaced with issues in New Orleans and Baton Rouge.

There are some bright spots around

the state. New Orleans post-Katrina work is starting to hit. Schools, roads and sewer projects are starting to surface in and around the New Orleans metro-area to the tune of hundreds of millions in construction. Too, the Corps of Engineers has begun to let flood control projects that will be in the billions. The COE lettings are sometimes 4 per week. Coastal restoration has over \$500 million to let in the next two years. Baton Rouge's \$700 million road and \$41 billion sewer programs are going well on their way and have plans to do an additional \$900 million capital improvements program for bridges, drainage, fire stations, new prison, police training facility and riverfront development. DOTD will let about \$1 billion in highway projects this year, but that falls off for fiscal year 2010/ 2011. Monroe schools have a bond issue that is ongoing as well as recent developments from the Department of Economic Development that amount to

See Market, page 3

THANK YOU 2009 CONFERENCE SPONSORS!

DIAMOND

JPS Equipment, LLC - Volvo Rents
Louisiana Machinery

PLATINUM

Bowen, Miclette & Britt of Louisiana
C.E.C., Inc.
Coastal Bridge Company, LLC
C.P. Grace & Associates,
A Division of Hub International
Daily Journal of Commerce
Doggett Machinery Services
The Gray Insurance Company
H & E Equipment Services, LLC
James Construction Group, LLC
Louisiana Agencies, LLC
McGraw-Hill Construction Dodge
Willis

GOLD

Cabildo Staffing, LLC
Gilchrist Construction Company, Inc.
Gulf Coast Pre-Stress, Inc.
The Hartford Bond
Lafarge North America
Shields Mott Lund L.L.P.
Simon, Peragine, Smith & Redfearn, L.L.P.
Travelers

SILVER

J. B. Mouton, Inc.

FISHING TOURNAMENT

Breazeale, Sachse & Wilson
Coastal Bridge Company, LLC
Hannis T. Bourgeois, LLP
Pontchartrain Materials Corp.
Wright & Percy Insurance

GOLF TOURNAMENT

Boh Brothers Construction Co., LLC
Bulliard Construction Co.
Carlo Ditta, Inc.
Coastal Bridge Co., LLC
Command Construction Industries, LLC
D&J Construction Company, Inc.
Doggett Machinery Services
Hannis T. Bourgeois, LLP
Manson Gulf, LLC
Nufab Rebar - Slidell, LLC
Pontchartrain Materials Corp.
Ritchie Bros. Auctioneers, Inc.
Ryan Gootee General Contractors
South Central Construction
Tri-State Road Boring, Inc.

VOLLEYBALL TOURNAMENT

Hannis T. Bourgeois, LLP
Pontchartrain Materials Corp.
R.E. Heidt Construction Co.

Baton Rouge District Sells Plan Copies

Plans can be copied from the plans on file for any project in the MHC Dodge Electronic Plan Room. This includes all state projects (DOTD, Facility Planning, Coastal Restoration), as well as local and statewide projects. Plans may be shipped anywhere for a fee.

Contact **Andrea Motichek**
for pricing.

andream@lagc.org

225-344-0432

QUALITY

Continued from page 2

Historically, the money to maintain, improve, and expand Louisiana's roads, highways, and bridges has come from a tax on gasoline. There are a few alternatives to this method of funding, and the Driving Louisiana Forward group has done a great job of identifying them. Unfortunately, none of the proposed alternate concepts have prevailed in the state legislature. The problem of a funding shortage will become an industry crisis in 2011, when the LDOTD finds its budget woefully lacking.

In 1989, the legislature was wise to increase the tax on gasoline and create the Transportation Infrastructure Model

for Economic Development (TIMED) program. This program has met most of its goals and has been a great success. The tax we pay on gasoline is the same as it was then, and we all know that the buying power of a dollar in 2009 is less than it was 20 years ago. Though "tax" has become a very unpopular word with our current Governor, it is sometimes a necessary contribution toward the public good. The fact is, we need to raise more money for public transportation projects, and an increase in the gasoline tax is the best way to do it. Delaying the inevitable tax increase will only deny a higher quality of life for the citizens of Louisiana.

MARKET

Continued from page 2

hundreds of millions in construction. Shreveport should begin to feel the effects of infrastructure improvements due to the natural gas drilling activity in northwest Louisiana. It is predicted that the Haynesville find will generate as much as \$6 billion in needed infrastructure improvements. Alexandria, Lafayette and Lake Charles areas are all down with no anticipated growth in sight. What is encouraging is that military construction spending is up and will remain so. That bodes well for the many military facilities around the state, such as Fort Polk, and Barksdale Air Force Base.

As usual, Louisiana is a year to two behind the country when entering a recession and about the same coming out. LAGC stands ready with the construction industry to weather this storm. The only question remains is whether the storm will be hurricane strength or tropical storm.

Around the State . . .

Northwest District Meeting

DOTD District 04 Administrator John Sanders made his annual visit with the Northwest District membership. He discussed projects planned in the District. He also discussed the state's highway funding issues, and projects on the area's "wish list."

Alexandria District Meeting

The Alexandria District held its second quarterly meeting of the year, with Jon Grafton serving as guest speaker. Mr. Grafton is the Executive Director of England Airpark. He gave a presentation on the Airpark's new 20 year master plan that was recently developed.

Traffic Control Class Held

A Traffic Control Supervisor certification class was held June 5-6 at the AGC's Monroe District office and August 27-28 at LAGC Headquarters in Baton Rouge. Twenty individuals attended the class in Monroe and thirty-five attended the Baton Rouge class. Glen Eggers served as the instructor for both classes. If you are interested in a TCS course, email Ken Naquin at kenn@lagc.org with your request.

Supervisory Training Program

Louisiana AGC's Supervisory Training Program, Unit-5 Planning and Scheduling was held on Monday evenings beginning September 28th at Sowela Technical College in Lake Charles, LA. The training program focused on: Understanding Project Delivery Systems; Managing Information; Managing and Understanding Risk; Project Planning; Scheduling and Record Keeping.

If you are interested in attending this program or any other particular classes in the future, contact Ken Naquin at kenn@lagc.org with your request. We will do our best to accommodate your needs.

Monroe District Meeting

Monroe Mayor Jamie Mayo was the guest speaker for the Monroe District's quarterly meeting. Mayor Mayo talked about the many ongoing and upcoming projects in the city, such as Delta Community College, the new Airport Terminal and the expansion of Gardner Denver's plant. These are all projects that are now under contract with AGC members. He also proudly reported that the city budget is operating with a surplus for the first time in quite a while.

Tech Scholarships

Three Louisiana Tech students in the Construction Engineering Technology program were awarded AGC scholarships at an AGC Student Chapter function held on Tech's campus. Ashley Isaacs of Shreveport received a Louisiana AGC scholarship. Two scholarships funded by the Monroe District's annual golf tournament were given to Justin Cole Nabors of Shreveport and Roy McManus from Slidell. Congratulations to all of these students.



Pictured above: Ashley Isaacs and Roy McManus

Lake Charles Diggers Night Out

The Lake Charles District members participated in the 8th Annual Diggers Night Out held on September 3, 2009 at the Isle of Capri Casino in Westlake, Louisiana. Over 250 participants attended the safety program that is geared towards construction foremen and operators, those individuals who actually do the underground digging. All participants in attendance enjoyed a night out with their construction peers and industry leaders along with a complimentary dinner and numerous door prizes.

Monroe Golf Tournament

The Monroe District held its Thurman Potts-AGC Scholarship Golf Tournament on April 20th at Calvert Crossing Golf Club in Calhoun. The tournament was again a huge success with generous sponsors, lots of golfers and beautiful weather. Proceeds from the tournament fund the Thurman Potts-AGC Scholarship, which is the largest scholarship given at the ULM School of Construction Management. Additionally, it funds two other scholarships for ULM Construction students and two awarded to construction students at Louisiana Tech.

Bragging rights of winning the Championship Flight went to the Murco team of Barry Hawsey, Josh McKaskle, Mike Mullins and Brian Dayton. The overall second place finisher was Craig Newton (TXI), Kent Perry (TXI), Marvin Underwood (Underwood Concrete) and Lonnie Johnston (Headwaters Resources). Third place went to the Insight, Inc. team consisting of Foy Gadberry, Kevin McNabb, Chad Burks and Dean Lewis. Top honors in the First Flight went to Don Bell, David Dumas (Brown

Builders), Henry Reinstra and Wesley Coker (both with Willstaff). Second place was Jack Gullede (TXI), Dan Poole (Boggs & Poole), Clint Foster (TXI) and Brady White (Commercial Construction & Development). The Ranger Steel Erectors sponsored team of Chance Payne, Jay Bouy, Doug Amos and Jimmie Johnson took third place.

Winners of the Second Flight was the G.D. Womack Trenching team of Paul Turner, Jamie Ferrington, Karl Pierce and Jeff Oliver. Second place in the Second Flight went to the TXI-Monroe team with Kenny Allen, Bruce Lacaze, Tim Wiggins and Joseph McWhorter. The third place team was Jeremy Gilmore, Rodney Cook, Dobie Mixon and Dwayne Newsom, all with Stuart C. Irby.

Finally the Third Flight was won by the ULM School of Construction Management team, led by Professor David Manry, and students Griffin Breard, Justin Waller and Justin Cannon. Second Place winners was the Advantage Roofing team of Jimmy Strawbridge, Chris Strawbridge, Mickey Laney and Doug Norman. The final

team winner of the day, taking third place was the JPS Equipment team consisting of Joe Belk, Johnny Holyfield, Nathan Furlow and Garrett Shoup.

Individual award winners included Longest Drive champ Justin Waller (ULM), and Closest to the Hole winners Jim Herlevic (Scott Construction Equipment), Jacob McCrary (Traxler Construction) and Andy Frazier (ULM).

Thank you to all of our wonderful sponsors who help to make our tournament a success. Thanks to TXI (lunch) and Block USA (supper) for feeding everyone in attendance. Also to Willstaff and Westaff for making sure we had plenty to drink throughout the day. All of the team and hole sponsors are very important to us, but a very special thank you goes to our five Golden Pelican sponsors (our highest sponsor level). They were: D & J Construction, David Manry, Elliott Electric Supply, RHTC Inc., and Traxler Construction. We look forward to seeing everyone again next April.



L to R: (RHTC, Inc.) Jeff Hairston, Mike Flemister, Kevin Meredith, Michael Williams



L to R: (JPS Equipment) Garrett Shoup, Nathan Furlow, Joe Belk, Johnny Holyfield



L to R: (Hogan Agency) Charles Hogan, Bill Hammond, Chuck Hogan, David Shelby

L to R:
Steve Hackworth (D&J Construction), Rich Rise (Doggett Machinery), Steve Smith (Gallagher), Terry Baugh (D&J Construction)



L to R:
(Advantage Roofing) Chris Strawbridge, Mickey Laney, Jimmy Strawbridge, Doug Norman



Charity Golf Tournament

The Lafayette District recently hosted its 20th Annual Charity Golf Tournament on Friday, June 19th at Acadian Hills Country Club in Lafayette. Over 164 AGC members and guests participated in the golf tournament making it one of the most successful outings to date. Committee Chairman, Thomas Whitney, stated that he really appreciated the hard work from the golf committee and this year's selected charity, BEAUSOLEIL.

This year a portion of the contributions will benefit BEAUSOLEIL, which will support the UL Lafayette Solar Home National Competition in Washington D.C., and the Lafayette AGC Construction Scholarship Program. Over the past nineteen years, we have raised over \$350,000 for many local charities thanks in whole to your generosity and continued support.

Tournament winners are: 1st Place: Bulliard Construction: Tom Bulliard, Douglas Bulliard, Ken Lee Jones, Mark Baroid. 2nd Place: Acadiana Bottling: Dennis Dupont, Ryan Mouton, Brian Marshall, Brody LeBlanc. 3rd Place: Delahoussaye Group: Don Delahoussaye, Ronnie Melancon, Tim O'Connor, Tiny Elliot. 4th Place: ULL Business College: Jeby John, Jerry Carlson, Frank Wallace, Devin Carrey. Closest to Hole #3 Rickey Trahan, Closest to Hole #13 Matt Kivett, Closest to Hole #16 Jonathan Matte, and Longest Drive #18 Ronnie Melancon.



Upcoming Charity Sporting Clay Shoot

The Lake Charles District is sponsoring its 11th Annual Charity Sporting Clay Shoot to be held on Friday November 13, 2009 at 9:00 a.m., 11:00 a.m. and 1:00 p.m. at the Lake Charles Gun Club in Lake Charles. The event will raise much-needed funds for two local charities, The Children's Miracle Network and The Southwest Louisiana Autism Society of America. The event is open to anyone interested in participating and will consist of a four-man or woman teams at \$80 per person or \$320 per team. Sponsorships are also available for Gold \$200 and Silver \$100. Lunch and drinks will be provided for all participants. 1st and 2nd Place trophies will be awarded in all 3 flights.

This event is one of the most successful Sporting Clay Shoots in Southwest Louisiana, so you don't want to miss this one! (All shooters are encouraged to bring own shotgun shells or shells will be available at gun club for purchase (12 & 20 gauge only) and no shot size larger than 7^{1/2}). For more information about the clay shoot, please call Lake Charles AGC at (337) 439-9003.

LAGC Teams Up With Shreveport Chapter

Louisiana AGC teamed up with the AGC Shreveport chapter in September to bring AGC Construction Project Manager Course to Louisiana. This course is designed for project managers with a minimum of six years industry experience or construction-related Bachelor's degree and two years industry experience. The format consists of fifteen modules presented over six days.



Barriere Earns Diamond Quality Commendation

Louisiana AGC congratulates Barriere Construction Co., LLC - Boutte Asphalt Plant on earning the Diamond Quality Commendation from The National Asphalt Pavement Association (NAPA). The Diamond Quality Commendation is a unique self-assessment program that focuses on plant practices resulting in excellent product quality. The areas evaluated in the self-assessment process are RAP and Aggregate Handling, Asphalt Storage, Drying and Mixing, Air Quality, Truck Scales, Silos and Control Rooms. Earning the Commendation exemplifies the idea of a blueprint for excellence to the pavement material that is produced.

AGC Recognizes Naquin, Hines for Years of Service

At the Louisiana AGC Board of Directors meeting held on July 30 two staff members were recognized for their years of service to the organization.

Ken Naquin, LAGC CEO, received his 30 year pin at the LAGC Summer Conference in Destin. Stephen Sandherr, CEO of AGC of America, presented on behalf of the organization. Scott Hines, LAGC Area Manager for the Lafayette and Lake Charles districts received his 15 year pin and certificate.

Louisiana AGC congratulates Naquin and Hines on reaching these milestones within our organization.



Above: Ken Naquin, LAGC CEO, accepts plaque from Vic Weston, LAGC Treasurer



Above: Bruce Hix (left), LAGC President presents Scott Hines with certificate and pin

Thomas Joins Louisiana AGC Staff as New Orleans District Area Manager

Pearlina Thomas joined the Louisiana AGC staff in September as the LAGC New Orleans District Area Manager. Pearlina has associate degrees in both construction management and civil engineering technology from Delgado. She will be receiving her bachelor's degree in planning and urban studies from UNO in May 2010. Having over seven years of experience in the construction industry as a contractor and a consultant, Pearlina is very much in tune to the needs of the contractors in New Orleans.

Pearlina was employed by MWH Consulting Engineers where she worked with the Sewerage and Water Board of New Orleans (S&WB) and the Department of Public Works for the City of New Orleans (DPW) extensively. With the S&WB, Pearlina was part of a construction management team tasked with resolving construction related complaints between contractors, residents and the board. After Hurricane Katrina, she worked as the training coordinator for Clean Water Atlanta with MWH. With DPW, she worked with the Contract Administrator to verify that procedures to enforce the bid laws were in place from pre-bid conference, bid openings, award selection, contract execution and issuance of Notice to Proceed.

Pearlina will be calling on you to learn more about your needs as a member of the LAGC.



Pearlina Thomas
N.O. Area Manager

Division News

Building Division

Fifteen LAGC building contractors attended an all day LEED introductory class on August 14 held at the LAGC Baton Rouge office. Leadership in Energy and Environmental Design is fast becoming the measuring stick for awarding commercial building projects. LAGC will next offer the half day LEED Tier 1 preparation class for LEED certification.

Highway Division

LAGC participated in a meeting with Governor Jindal to discuss future highway funding. LAGC will also be sponsoring a DOTD DBE Summit on October 1, 2009 to discuss recent events with the DBE specifications. The Summit will be a free flowing exchange regarding the entire DBE process at DOTD.

Utility Division

LAGC is cosponsoring Digger's Night Out (DNO) in New Orleans, Lafayette, Lake Charles, Baton Rouge and Monroe. DNO brings excavators and owners together for the purpose of promoting safe excavation. Louisiana One Call is LAGC's partner at the Digger's Night Out events statewide.

Flood Control/Levee Protection

LAGC discussed with the Corps of Engineers the letting schedule of projects and the size of projects and how their proposed schedule will effect the industry. LAGC also met with the Office of Coastal Protection to discuss their letting schedule.

A Louisiana R



oad Trip 2009



**WANT TO INCREASE
YOUR
BOTTOM LINE?**

**N.O.R.E.I.A.
CAN HELP!**

New Orleans Real Estate Investors Association is looking for contractors, plumbers, technicians, and the like to help us rebuild New Orleans while at the same time adding to your bottom line. You will have access to hundreds of investors who are busy helping to rebuild New Orleans. If you would like to increase your bottom line, check us out online at www.neworleansreia.com or call Mark Faurie at 504-491-0536. Come join our vendor member team and start adding to your bottom line!



**Need More
Space?**

Louisiana AGC has meeting space available exclusively for members in three locations.

**Baton Rouge AGC Office
225-344-0432**

Classroom - Accommodates 60
Board Room - Accommodates 20
Library - Accommodates 6

**Lafayette AGC Office
337-232-1501**

Classroom - Accommodates 30
Board Room - Accommodates 14

**Monroe AGC Office
318-387-1982**

Classroom - Accommodates 35

Please note that rooms are based on availability and must be reserved in advance by calling.

**Associate Member Highlight
Building Contractors**

Alexandria	Active Steel Welding & Repair, Inc.	(318) 473-4121
Lake Charles	Alfred Miller Contracting Company	(337) 477-4681
Lafayette	Coastal Construction & Engineering Corp.	(337) 856-5474
Alexandria	Commercial Electric of Alexandria	(318) 442-8608
Baton Rouge	Constructrite, LLC	(225) 294-5324
Alexandria	Contracting & Consulting, Inc.	(318) 339-9220
Monroe	Del-Ray Contractors	(318) 878-2273
New Orleans	Delta Resources LLC	(225) 590-5020
New Orleans	E.B.E. Fence Company, Inc.	(504) 822-1678
Monroe	Eddie Flanigen Builders	(318) 397-5595
Baton Rouge	Epoxy-It	(225) 571-5119
New Orleans	Harris Builders, LLC	(504) 328-2590
Monroe	Industrial Roofing & Construction	(318) 807-2111
Baton Rouge	Louisiana CSI, Inc.	(225) 343-9125
New Orleans	Mechanical Construction Company	(504) 833-8291
Northwest	Otis Elevator Company	(318) 636-9717
Alexandria	Petron, Inc.	(318) 445-5685
Lafayette	R R Rachal Inc./Rachal Construction	(337) 988-1555
Monroe	Ragan Builders, Inc.	(318) 644-5607
Lafayette	Ronnie DesOrmeaux LLC	(337) 237-6272
Baton Rouge	S. L. Shaw & Associates, Inc.	(225) 766-5552
Monroe	Stuart C. Irby Company	(318) 325-2307
Alexandria	The Interior Company	(318) 445-2200
Baton Rouge	Thompson Pump & Equip Co.	(985) 321-0072
Baton Rouge	TPM LLC	(225) 929-6001
Lake Charles	U S Fence & Gate, Inc.	(337) 433-5000
New Orleans	UATC & Associates	(504) 244-2604
Alexandria	Williams Fence and Aluminum	(318) 443-4890
New Orleans	Williams Scotsman	(985) 479-3577
Lafayette	Ed Bulliard Company, Inc.	(337) 233-2360
Baton Rouge	Werco Building Specialties, Inc.	(225) 927-8376

LAGC members can save their company money through the partnership LAGC has established. By just being a member of LAGC, **YOU** can **SAVE \$\$\$**



ENTERPRISE FLEET MANAGEMENT*

LAGC members can save money by using Enterprise Fleet Management. For saving on fleet services contact the Enterprise Fleet Management nearest you.

Contact: Enterprise Fleet Management, Matt Griffin
504-779-3318



GENERAL MOTORS

\$500 - \$2,000 additional discount per vehicle purchased by and for a LAGC member.

Contact: AGC of America, Greg Mihelic 703-837-5330 or nearest General Motors dealer



VERIZON*

LAGC Members receive 22% off monthly service, \$100.00 switcher credits, \$20.00 unlimited email for Blackberry, and many FREE devices for their business wireless accounts.

Contact: Kerri Millet 225-436-6230

BOOKSTORE

AGC of America Bookstore *

LAGC members are encouraged to purchase AGC of America products directly from the LAGC website. A portion of your proceeds will go to LAGC. Look for the above icon on www.lagc.org.



* Revenue Sharing Programs with Louisiana AGC

Louisiana Associated General Contractors
666 North Street, Baton Rouge, LA 70802
225-344-0432, www.lagc.org



AMERICAN EXPRESS*

LAGC members switching to a corporate card can receive benefits and utilize the card for cash flow.

Contact: David Pearson 504-899-6646; Neil Curtis 337-993-2212; Chris Kiihnil 318-222-2727



MCGRAW-HILL CONSTRUCTION DODGE*

LAGC members receive 1/2 price discounts on Dodge/LAGC electronic plan room and up to 20% discount on other McGraw Hill Construction Dodge services.

Contact: Gene Poche' 225-205-6880



CONSENSUSDOCS*

ConsensusDOCS was designed to increase efficiency in contract negotiations and project execution. ConsensusDOCS includes more than 70 contracts and forms and addresses all project delivery methods. LAGC member discounts.

Contact: Andrea Motichek 225-344-0432

AGC OF AMERICA ONLINE TRAINING

Numerous training programs are now available online for members through LAGC website links. AGC of America website: www.agc.org

LAGC MEMBERSHIP MONEY SAVING PROGRAMS

LAGC/McGraw Hill Construction Dodge Plan Room Locations

Louisiana AGC is proud to have partnered with McGraw-Hill Construction Dodge on their respective paper and electronic plan room activities. The following is a list of paper plan rooms around the state.

Alexandria

3622 Government Street
Alexandria, LA 71302
318-445-1466
318-445-1467 fax

Baton Rouge

666 North Street
Baton Rouge, LA 70802
225-387-5820
225-387-8746 fax

Lafayette

150 Industrial Parkway
Lafayette, LA 70508
337-232-1501
337-232-1502 fax

Lake Charles

120 W. Pujo St., Suite 202
Lake Charles, LA 70601
337-439-9003
337-439-4477 fax

Monroe/Northwest

807 Hudson Lane
Monroe, LA 71201-5520
318-387-1982
318-387-1983 fax

New Orleans

2475 Canal St, Suite 101
New Orleans, LA 70119
504-821-3370
504-821-3464 fax

LAGC Board Officers

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Vice President

Harvey Bessette
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LAGC Professional Staff

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Controller

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Administrative Assistant

Debbie Husser
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